

Leadership Development

Good leadership consists of doing less and being more.

J. Heider

*Good leadership consists of motivating people to their highest levels by offering them opportunities, not obligations.
That is how things happen naturally.
Life is an opportunity and not an obligation.*

J. Heider

Effective leadership is one of the most elusive keys to organisational success.

We assist leader to identify the key dimensions of their own leadership. This includes communication and decision-making styles, and assessing the impact of these on their own leadership performance, the work of others and on all stakeholders within their organisation. In doing so, we offer you the possibility of creating for yourself and others opportunities which may not be currently apparent.

Leadership development themes include:

- What is leadership?
- Leadership vs. management
- Trait and other non-transactional leadership theories
- Situational leadership
- Transactional vs. transformational leadership
- New trends and practices in leadership: the new paradigm
- Characteristics of prominent leaders: five key practices and ten commitments
- Vision & values
- Values that work
- Effective vision statements
- Processes of visioning
- Formal & informal sources of feedback on leadership practices
- Techniques for more effective modelling
- Leadership functions and different stages of group development
- Leadership and Emotional Intelligence (EI)
- Strategies for securing the commitment of others
- Techniques for developing ownership at all levels
- Strategies to help others to act without needing to be lead
- Benefits of empowerment
- The role of the leader as a coach
- The role of follower
- The qualities of followers
- Five followership patterns
- Planning for action
- Implementing action
- Reviewing and evaluating actions

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