

Managing People

How to make a difference

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1 Day: CUA Ref: # 818442

Course Overview

A manager's job is to make a positive difference. The extent to which a manager achieves this objective is dependent on many factors – most of which relate to people and how well they are managed.

Managing People is an interactive program that develops vital competencies so that managers can make more of a positive difference in their work environments.

The essence of this course is about managing self, individuals, groups and the relationships between groups. By having personal management style assessments, practise exercises and individual feedback you will be able to implement specific skills to enhance your personal impact when managing people.

Participants will come to understand the principles and strategies of managing people and apply those skills to achieve a better work environment with increased cooperation and productivity from colleagues.

Recommended For

Managers, team leaders, project managers, supervisors, or anyone who has to manage others and make a difference.

Benefits

For the organisation

- Better empowered staff; and
- More confident managers.

For individuals

- Clearer self-knowledge; and
- Various options to manage others.

Learning Outcomes

By the end of the program participants will have:	
<ul style="list-style-type: none"> • Greater self understanding; 	<ul style="list-style-type: none"> • Related people skills to supervision;
<ul style="list-style-type: none"> • A clear system to empower others; 	<ul style="list-style-type: none"> • Practices positive assertive skills;
<ul style="list-style-type: none"> • Examined different management styles; 	<ul style="list-style-type: none"> • Used different styles to manage differences;
<ul style="list-style-type: none"> • Practices different listening and questioning skills; 	<ul style="list-style-type: none"> • Given and received feedback; and
<ul style="list-style-type: none"> • Highlighted important communication and personal relation situations; 	<ul style="list-style-type: none"> • Develop[ed a personal plan to monitor one aspect of increased co-operation and productivity in the workplace.
<ul style="list-style-type: none"> • Analysed what creates a positive team climate; 	

Training Methodology

This is a highly interactive and practical program in which participants will engage in:	
<ul style="list-style-type: none"> Self-assessments and team assessments. 	<ul style="list-style-type: none"> Interviewing.
<ul style="list-style-type: none"> Analysis of the above. 	<ul style="list-style-type: none"> Giving and receiving feedback.
<ul style="list-style-type: none"> Formulation of learning plans to implement on the program and at work. 	<ul style="list-style-type: none"> Illustrated explanations.
<ul style="list-style-type: none"> Role-play. 	<ul style="list-style-type: none"> Compiling own notes.
<ul style="list-style-type: none"> Case-Studies. 	<ul style="list-style-type: none"> Workbooks.

Presenter

Robert Hounsell is a highly experienced training manager who is internationally recognised and is regularly called on by companies like Barclays Bank to conduct training courses in the UK and Africa. He has consulted to many global companies and conducted training programs in Australia and 13 countries across Europe, the Middle East and Africa. Robert is Director of Training with the Applied Innovation Centre.

Duration – Dates - Venue	Fees per person (including GST)
1 day	\$324 CUA Members
See calendar for dates	\$440 Individuals
St. Catherine’s College 2 Park Road, Nedlands	\$330 Groups of 3 or more
Free onsite parking	Lunch, morning / afternoon tea included

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then *do it for real!***

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